Massachusetts Association of Insurance Agents Recognizes G&N Insurance for Excellence Partner Zack Gould Awarded James O. Herrick, Jr. Memorial "Young Agent of the Year"



(Southborough, MA) November 2014 --- On November 7th 2014, Zack Gould of **G&N** Insurance was awarded "Young Agent of the Year" by the **Massachusetts Association of Insurance Agents** (MAIA) at their Annual Conference & Trade Fair, **The Big Event**. Nominated by his business partner, Matt Naimoli, Zack was recognized for his perseverance and dedication to the industry, while furthering the mission of MAIA's Young Agents Committee. This award recognizes the efforts G&N has made within the industry to provide safe and affordable protection through proactive research and communication. Both Matt and Zack attended The Big Event this month, as part of their commitment to continuous quality improvement as they grow their agency.

"At G&N, we strive for quality, speed, and service. With the support of our professional staff, we are leading the way as one of the fastest growing organic agencies in Massachusetts. In less than 5 years we've taken our agency from scratch - one appointment and no clients - to 12 employees, 10+ direct appointments, and 3500+ clients, much due to the networking, hiring, and managing responsibilities of Zack."—Matt Naimoli

"I am honored to be the recipient of MAIA's 2014 Young Agent of the Year and owe the recognition to Matt and our incredible team, as this is a shared accomplishment. To me, it has always been about waking up each day with a clear focus to deliver value to our clients while striving to be the most referred insurance agency in Massachusetts." – Zack Gould

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